Veterans Administration awards Medline medical-surgical prime vendor contract

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Northfield, Ill., Feb. 10, 2025 – Medline, the largest provider of medical-surgical products and supply chain solutions serving all points of care, today announced it has been awarded by the U.S. Department of Veterans Affairs (VA) 19 of a possible 20 delivery orders to support the Veterans Integrated Service Networks (VISNs) in administering high-quality care to veterans.

The agreement is to provide distribution of medical-surgical products to the majority of VA Medical Centers (VAMC) in the Veterans Health Administration, America's largest integrated healthcare system, and also encompasses distribution for Other Government Agencies (OGAs), including the Indian Health Service (IHS), Bureau of Prisons (BOP) and Health and Human Services (HHS).

The Veterans Health Administration (VHA) is a crucial provider of healthcare for veterans in the United States, with roughly 9 million veterans receiving care at more than 1,300 VA healthcare facilities across the country. The five-year contract aims to significantly improve efficiency and accuracy as part of the VA's integrated supply chain improvement initiative. Medline's best-in-class supply chain solutions, including its network of 45 distribution centers in the U.S. and an owned transportation fleet of 2,000-plus MedTrans trucks, will help ensure VA facilities receive reliable service.

"We believe Medline's previous performance, competitive pricing and dedicated team were key factors for this award," says Chris Powers, vice president of government services at Medline and a military veteran. "With every new relationship we forge, we keep the customer and their patients at the center of all we do, and we are honored to continue our work with the VA to serve our nation's veterans."

Newly awarded delivery orders and existing awards are estimated to be over $1 billion annually and will service over 90% of the Veterans Integrated Service Networks. Medline has extensive experience serving many federal and state government agencies, including the Centers for Disease Control and Prevention (CDC) and the Federal Emergency Management Agency (FEMA), state and local departments of health, hospitals and clinics, public schools and higher education institutions, medical examiners, law enforcement and emergency medical services (EMS), and the BOP. To support the needs of each agency, Medline has robust field-based representation and operational support, including contract compliance, dedicated customer service, logistics expertise, outcomes-based clinical programs, information systems and technology support.

Learn more about how Medline supports federal, state and local agencies at https://www.medline.com/about-us/who-we-serve/government/.

About Medline

Medline is the largest provider of medical-surgical products and supply chain solutions serving all points of care. Through its unique offering of world-class products, supply chain resilience and clinical practice expertise, Medline delivers improved clinical, financial and operational outcomes. Headquartered in Northfield, Illinois, the company employs 43,000 people worldwide and operates in over 100 countries and territories. To learn more about how Medline makes healthcare run better, visit www.medline.com.